

AOP Health is the European pioneer for integrated therapies for rare diseases and in critical care. To enhance our team in Vienna we are looking for a:

Senior Associate, Strategic Transactions

1190 Vienna | Full-time employee | Start: ab sofort |



We are looking for a Senior Associate, Strategic Transactions to support our business development and transaction activities.

What Your Day To Day Will Look Like

- Support the Strategic Transactions team in business development activities, including contracting and M&A due diligence.
- Lead project management for transactions by coordinating cross-functional teams, tracking timelines, and maintaining structured documentation.
- Facilitate due diligence with Commercial, R&D, Finance, Legal, and other stakeholders.
- Coordinate communication between internal teams and external partners to ensure smooth information flow.
- Prepare negotiation materials, scenario analyses, and transaction summaries.
- Conduct research and competitive analyses of therapeutic areas, assets, and company portfolios.
- Support opportunity screening and create briefing materials for senior management.
- Assist with business cases and financial models, including topline assumptions and P&L forecasts.
- Maintain BD databases and ensure accurate tracking of projects and transaction milestones.
- Contribute to improving processes within the Strategic Transactions

Main Benefits

-  Bonus
-  Homeoffice
-  Employee mobile phone
-  Flexible working hours
-  Laptop
-  Initial and continuing education
-  Canteen
-  Good transport connection
-  Employee events
-  Meal allowance
-  Company doctor
-  Parking spot

function.

Your Qualifications And Experience

- University degree in life sciences, pharmacy, biotechnology, business, or related fields.
- 2–4 years of experience in the pharmaceutical or biotech industry.
- Preferred: exposure to commercial roles (marketing, sales, market access, business analysis).
- Advantage: initial experience in business development, transactions, or cross-functional project coordination.
- Strong project management skills with the ability to structure complex workflows and manage multiple workstreams.
- Ability to synthesize scientific, commercial, and financial information into clear insights.
- High drive, ownership mentality, and proactiveness in a fast-paced environment.
- Experience with due diligence (licensing or M&A) is a plus.
- Basic understanding of business case modelling and financial forecasting is beneficial.
- Strong analytical and organizational skills with great attention to detail.
- Excellent written and verbal communication skills in English; additional languages are a plus.
- Proficient in Office 365, especially PowerPoint and Excel.
- Willingness to travel

Our offer

- An open corporate culture with the opportunity to contribute your own ideas
- Working independently in a collegial and committed team
- Modern working environment with good public transport connections (U4 - Heiligenstadt)
- Flexible working hours (flexitime/time-out days), bonus scheme, additional benefits and employee events
- Structured onboarding and support through a buddy system
- Due to legal requirements, we are obliged to disclose the collective agreement minimum salary, which is EUR 45.080 gross per year, based on full-time employment. However, our actual remuneration packages are market-oriented and aligned with your qualifications and professional experience.

If you would like to work as a team player in an international environment and can identify with our values "Agile, Ambitious, Aligned, Accountable and Appreciative", then: Take this CHANCE and



Employee discount

Your Contact



Kenny Trappl

Talent Acquisition Manager

Further information on our website:

aop-health.com